EXPERIENCE OF FNN ON THE PURCHASES
AGRICULTURE PRODUCT

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23th, April, 2014
Opportunity for Purchases organic agriculture and non organic

- Farmer have more rice surpluses for selling and also they implemented organic agriculture 9 years ago
- Increase demand for organic agriculture to the market (local and internationals)
- Human resource at FNN and Community
- Donor Support for FNN to Support FNN network and producer group
- Contribution Capital from farmer to installing Machine rice mill
- The government have a policy to support rice exportation
Experiences for Purchases Agriculture product

- Formed farmer producer group
- Production plan with farmer producer group
- Seasonal production plan
- Meeting for determine price of product (Fixed and flexible price base on the market) for vegetable and chicken, but for the paddy they will determine the price before harvesting season arrive
- We always easy to purchase all the agriculture product because of the price are expensive than middle-man (300$/Ton, SKC 350–400$/Ton)
- Purchases only farmer were mad internal control systems
Constraints for Purchases Agriculture product

- Competition with middle-man during harvesting season (paddy) and price selling rice in the local market
- Lack of product (vegetable) in dry season
- Lack of capital for purchasing organic paddy
- Have no standard machine milling rice for exportation rice
- Decrease customers when the market lack of the product (vegetable)
VISION OF FNN FROM NOW TO 2022

Building society that farmer will

- High living standard in rural (rural millionaire)
- Cooperation and helping each others
- Have a powerfull for detemine our farmer fortune
- Have important role for producing food safety for all of customers and global society
Farmer Farming advantage

- Growth of food security and sustainable of farmer income
- Food safety
- Social safety net
- Relationship and recognize from the social
Strategy planning

Farmer will change (change behaviors)

- From doing big rice field, less yield to small rice field but high yield
- Stopped selling paddy to selling rice
- Stop expenses before saving to saving before expenses
- Stop working along to working together (working in cooperative)
SYSTEM OF RICE MILL COOPERATIVES

- Farmers produce organic rice
- Rice mill cooperative
- Warehouse for last processing
- Rice marketing
Rice Mill in Tramkok (from VN)
Rice mill from China
THANK YOU FOR YOUR ATTENTION